



# 2025 Performance Delivery Agreement

the Property Services Regulatory Authority and the Department of Justice

### 1. Introduction and Objective of the Agreement

This Performance Delivery Agreement (PDA) has been drawn up by the Department of Justice ("the Department") in consultation with the Property Services Regulatory Authority (PSRA) in accordance with the 2016 edition of the <u>Code of Practice for the Governance of State Bodies</u> ("Code of Practice"). It, together with the separate but related Oversight Agreement (OA), succeeds the previous Performance Delivery Agreement 2024 between the two parties.

This Performance Delivery Agreement shall be reviewed and updated annually<sup>1</sup> and will be utilised to formalise the process through which the outputs and outcomes required from the PSRA can be measured and assessed.

These agreements will act as a performance contract between the parent Department and the State body in which an agreed level of performance/service is formalised and which will ultimately result in improved efficiency and effectiveness in the delivery of public services.

The agreements allow for the adoption of both annual and multi-annual targets, and the development of output and outcome indicators, including milestones to measure performance against targets.

To achieve this, it is necessary to set out the following:

- The key inputs, outputs and expected outcomes of the Authority's activities, in quantitative, measurable terms;
- Assessment of performance by monitoring of agreed targets, around those key outputs, inputs and outcomes.

This Agreement sets out the PSRA's key targets for 2025 and defines the output and outcome indicators on which performance should be measured. In addition it will also highlight any potential risk factors, allow for a level of flexibility and amendments of targets where necessary, and specify the monitoring arrangements between the Department and the PSRA.

The Agreement ultimately seeks to (a) facilitate the PSRA in carrying out its functions, (b) progress the ongoing development of output measures and (c) improve the effectiveness and efficiency of public services.

<sup>&</sup>lt;sup>1</sup> At the time of signing, the commitment contained in the Programme for Government to transfer responsibility for 'property services and estate agents' from the Department of Justice to the Department of Housing, Local Government and Heritage (DHLGH) has yet to be implemented. Once that transfer has occurred, the DHLGH will assume responsibility for any review/update of the PDA and other such matters.

The Agreement will support the PSRA's Strategic Plan 2023 – 2026.

### 2. Inputs

### 2.1 Financial Inputs

The following table summarises the PSRA's budget allocation for 2025.

Expenditure	2025 Budget Allocation
Pay	€2,794,000
Non-Pay	€1,194,000
Total	€3,988,000

### 2.2 Licence Fees

The level of licence fee to be paid was determined by the Authority in 2012 based on its estimated annual cost of administering the licensing system at that time. Effective from 17 April, 2024, the annual licence fee of €1,100 is payable by Property Services Employers and an annual fee of €110 is payable by Employees.

Each year the licence fees generated by the Authority are paid to the Exchequer.

### 2.3 Compensation Fund

Section 77(1) of the Property Services (Regulation) Act 2011 requires the Authority to establish a Property Services Compensation Fund to which each applicant is required to contribute before a licence is granted.

### 2.4 Staffing Resources

The Department will endeavour to provide the appropriate and necessary resources to the Authority either directly or, on a contracted basis, having regard to pressures on public service numbers and competing demands.

Grade	Headcount 1 <sup>st</sup> Jan 2025	Staff Level 1 <sup>st</sup> Jan 2025 (FTE)
CEO	1	1
Assistant Principal Officer	4	4
Higher Executive Officer	11	11
Administrative Officer	1	1
Executive Officer	12	11.8
Clerical Officer	9	8.1
Total	38	36.9

Note that with the above staffing complement, the PSRA had 6 vacancies (as at 1<sup>st</sup> January 2025). Efforts are ongoing within the HR Division of the Department of Justice and the Public Appointments Service to fill existing vacancies.

The PSRA has an overall resourcing requirement of 44 staff as recommended by a workforce review.

### 3. Outputs /Targets

3.1 The following section sets out the Key Performance Indicators which will be used to assess the PSRA's progress towards achieving its key mandate and core function; the licensing and regulation of all Property Services Providers operating in Ireland under the provisions of the Property Services (Regulation) Act 2011.

### 3.2 Service Levels and Performance Measurement 2025

The following key performance indicators will form part of the PSRA's Performance Measurement in relation to the PSRA Business Plan for 2025:

Key Performance Indicator	Target
Processing of new licence applications where	3 weeks
application meets all statutory requirements	
Processing of licence renewal applications	4 weeks
where application meets all statutory	
requirements	
Compliance investigations conducted under	300
the Property Services (Regulation) Act 2011	
Compliance investigations conducted under	300
the Criminal Justice (Money Laundering and	
Terrorist Financing) Act 2010	
Complaints under investigation	60% of open cases at 1 January 2025
	concluded or under active
	investigation at year end
Acknowledgement of complaints received	3 working days
Commercial Lease Compliance rate	75%
Registers updated	Weekly
Forum meetings	Twice yearly
Expected number of visits to the Residential	Over 1.5 million
Property Price Register	

### **3.3 Customer Service**

In accordance with the PSRA's customer charter, we will respond to all queries within the following timeframes:

Telephone Calls	Lines are open Monday to Friday,
	10:00 am – 12:30pm
Email responses	Within 5 working days.
Response to letters	Within 10 working days.

The customer charter is available on the PSRA website.

- 3.4 The PSRA has identified four key strategic goals in its Strategic Plan 2023 2026 which are the focus of its current work programme;
  - 1. Operate a comprehensive and modern licensing system and effectively regulate the property services sector
  - 2. Promote professional standards, specifying and enforcing qualification requirements, addressing unlicensed activity and operating an effective complaint and investigation process
  - 3. Further establish our position within the sector, through effective engagement with stakeholders, broader brand awareness and providing comprehensive publicly available registers
  - 4. Organise and resource the PSRA workforce, as well as its processes, technology, and systems, to efficiently meet the current and future needs of the organisation and the sector

In addition to the day-to-day operational activities of the PSRA, the PSRA has a number of strategic objectives on which it will focus in 2025 as set out below.

Strategic Goal 1 - Operate a comprehensive and modern licensing system and effectively regulate the property services sector

<b>Key Objectives</b>	Key Actions	KPIs	Target
Ensure Property	Engagement with Civil	Regular	Subject to
Services (Regulation)	Legislation and the EU	engagement with	completion of
Act 2011 is in	Commission	Civil Legislation	amending
compliance with the	Review and collaborate	Recommendations	legislation by
EU Services Directive	on draft	agreed	Minister
	recommendations/		
	provisions with relevant		
	parties		

	Communication with the	Communications	
	sector and relevant	Plan actioned	
	parties		
Identify and	Testing of IT changes	IT systems updated	Subject to
implement changes	made and engagement	accordingly	completion of
to business processes	with relevant parties as		amending
as a result of the	required		legislation by
abovementioned	Roll out of IT changes	Review of internal	Minister
amending legislation.	made to live	licensing processes	
	environment	complete	
	Internal licensing	'	
	processes updated as		
	required		
Draft Regulations	Engagement with Civil	Regulations drafted	Subject to
arising from the	Governance/Civil		enactment of
implementation of	Legislation as required		revised
the amending	Consultation with legal	SI commenced	legislation
legislation.	advisors as required		
	Communication with the	Relevant parties	
	sector and relevant	informed of	
	parties on the	implemented	
	implementation of	Regulations	
	Regulations		
Commencement of	Engagement with Civil	SI drafted	Subject to
Regulations as	Governance/Civil		enactment of
required.	Legislation as required		revised
	Licence fee will be kept	Consultation with	legislation
	under annual review	relevant parties as	
		required and any	
		arising changes	
		implemented	
	Consultation with legal	Relevant parties	
	advisors as required	informed of	
	Review of draft SI as	changes to take	
	required	place	
	Commencement of SI as		
	required		
	Communication to the		
	sector as required		

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Review the	Review/evaluate	Engagement with	Subject to Civil
'established in the	possible requirements to	Civil Legislation	Legislation
State' provision post	be imposed on non-	Function in	Function
Brexit having regard	established providers	developing	progressing the
to the EU-UK Trade	from UK	practical	matter
and Cooperation		application of	
Agreement		proposed solution	
	Draft	Engagement with	
	Regulations/Amendment	Civil legislation in	
	to the Act	developing	
		practical	
		application of	
		proposed solution	
Maintain and improve	Inspectors to undertake	Availability of	Q4
an effective system of	compliance audit	Inspectors to	
compliance audit	investigations	conduct	
investigations while		compliance audit	
continuing to		investigations	
adopt/implement a		Compliance audits	
risk based approach		reviewed for	
to the selection of		consistency by	
licensees		Audit Unit	
	Compliance audit	Targeted	
	investigations assigned	compliance audit	
	using risk based matrix	investigations	
	Carry out thematic	undertaken	
	audits on marts in 2025		
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Strategic Goal 2- Promote professional standards, specifying and enforcing qualification requirements, addressing unlicensed activity and operating an effective complaint and investigation process

Key Objectives	Key Actions	KPIs	Target
Updated licensing qualification requirements	Review of findings of draft report prepared on this subject	Receipt and agreement of final report	Q2
identified.	Engagement with the author of the report and relevant parties		

	Updated qualification	Qualification	Q2/Q3
	requirements agreed	requirements	
		identified	
	Identification of	Implementation	Q3
	appropriate timeline for	plan agreed	
	implementation of		
	updated qualification		
	requirements		
	Communication with	Communications	Q3
	property sector and	with sector	
	educational bodies		
Manage complaints	Maintain an efficient	Number of	Q4
effectively	complaints management	complaints under	
	system	investigation	
		Number of	
		complaints	
		concluded	
		Appeals to the	
		Property Services	
		Appeal Board	
		Introduce new	
		complaints form	
Identify unlicensed	Triage and carry out	Reports of	Q4
operators	investigations of reports of	unlicensed	
	unlicensed property	property services	
	services providers	providers will be	
		investigated	
		without delay	
	Undertake prosecutions of	Number of	
	unlicensed property	prosecutions	
	services providers	undertaken	
	Undertake injunctions of	Number of	
	unlicensed property	injunctions	
	services providers	undertaken	
	Continue to work with	Timely	
	Licensing Section to	identification and	
	improve internal	investigation of	
	engagement, aiding in the	former licensees	
	identification of		
	unlicensed operators		

	Create an online form to	Ongoing	Q4
	report unlicensed trading	engagement with	
		IT to develop form	
		and update	
		database	
Manage	Provide Quarterly Claims	Effective liaison	Quarterly
compensation fund	Bordereau to underwriters	with underwriters	Quarterly
process effectively		Number of claims	Ongoing
process effectively	Manage compensation		Origoring
	fund claims effectively	processed in	
		relation to the	
		compensation fund	
	Notify An Garda Síochána		As cases arise
	of alleged criminal activity		
	where claims on the fund		
	are granted		
	Manage Property Services	Number of	Ongoing
	Appeal Board submissions	submissions	
	effectively and in a timely		
	manner		
	Continuously review	Compensation	Ongoing
	compensation fund	fund insurance in	
	insurance	place	
	Annual Round table		Q2/Q3
	meeting with the		
	Compensation Fund		
	Advisory Committee to		
	discuss priorities and		
	operation		
	Manage investment of the	Investments	Ongoing
	Compensation Fund	continue to make	
		gains	
		Quarterly update	Quarterly
		of investments to	
		Board	
Ensure ongoing	Regular engagement with	Quarterly meetings	Ongoing
continued delivery	course providers, to	held	
of an effective CPD	include quarterly meetings		
programme for	Identify and agree	Modules agreed	
Licensees	appropriate modules with		
	providers		
	1.0		

Approve all course content	Course content	
and furnish providers with	approved	
accreditation forms		
Communicate information	Mailshot issued /	
in relation to PSRA CPD to	reminder included	
licensees	in quarterly	
	Newsletter/s	

Strategic Goal 3- Further establish our position within the sector, through effective engagement with stakeholders, broader brand awareness and providing comprehensive publicly available registers

Key Objectives	Key Actions	KPIs	Target
Establish a	Issue invite to	Forum established	Q4
stakeholder group	appropriate stakeholders		
(Forum) for marts to	to discuss the		
address issues	compliance audit		
identified during	processes for marts and		
compliance audit	how best to streamline it		
investigation and how			
best to address the			
mart sector			
Migration of	Review and agree	Requirements	Subject to DOJ
www.propertypricere	requirements for the	documented and	IT
gister.ie from Lotus	new solution with DoJ IT	signed off by	
Notes to a new		Registers Unit	
platform, delivering	Development of the new	New website live	
improved	solution and complete		
functionality and user	User Acceptance Testing		
experience			
Dissemination of	Communication with		Q1
PSRA logo to the	licensees		
sector	Dissemination of logo		

Strategic Goal 4 - Organise and resource the PSRA workforce, as well as its processes, technology, and systems, to efficiently meet the current and future needs of the organisation and the sector

Key Objectives	Key Actions	KPIs	Target

Develop an online	Project plan created	Project plan in place	Subject to
messaging system	Oversee project plan, engaging with relevant parties as required	Updates completed and rolled out to User Acceptance Testing (UAT) environment	completion of Project Management Office (PMO) process and IT availability
	Oversee testing process	Testing completed	
	Roll out in Live environment		
Explore	Identify requirements	Requirements	Subject to
opportunities for	Engage with IT in	identified and	completion of
development of	relation to	agreed	PMO process and
online complaint	requirements	agreed	IT availability
and unlicensed trading forms	Draft and submit project to PMO	Project plan in place	
	Project plan created	Hadataa saaalatad	
	Oversee project plan,	Updates completed	
	engaging with relevant	and rolled out to	
	parties as required	User Acceptance Testing (UAT)	
		environment	
	Oversee testing process	Testing completed	
	Roll out in Live	resting completed	
	environment		
Review and address	Review findings	Findings addressed	Q4
Data Protection	Develop action plan to	appropriately	
audit findings	address findings		
	Engage with DOJ Data		
	Protection Support and		
	Compliance Unit		
Ensure adherence to	Governance and	Requirements met	Ongoing
governance and	financial processes in		
financial	place		
requirements	Review and address		
	findings of relevant		
	audits/evaluations		
	Address regulatory		
	requirements in		
	relation to governance		
	and financial matters		

Report to the Board of	
the PSRA and its	
Committees and the	
Dept. of Justice as	
required	

### \* Review of Performance Measurement in 2025

The Code of Practice for the Governance of State Bodies provides that the PDA set out quantitative metrics for measuring progress toward achieving High Level Goals and Objectives. Using SMART (specific, measurable, achievable, relevant and time bound) performance indicators adds significant value to analysing business activities and outputs and identifying new opportunities. It is acknowledged that the assessment and measurement of strategic outcomes is an important feature in the PDA, and this will be an area of emphasis for the Department and the PSRA to further develop. In line with the Code, as part of the standing governance meetings, a specific item to discuss performance measurement and PDAs, as necessary, will continue to form part of such meetings.

### 4. Potential Risk Factors

The PSRA operates a formal Risk Management policy and maintains a Risk Register and, in accordance with the Department of Finance Guidelines, this is updated on an ongoing basis. The maintenance of the Register ensures that risks are identified and assessed and necessary mitigating actions are put in place.

Reflecting the key priorities of the organisation, the main potential risks to the achievement of targets set out in this Agreement at the time of writing are:

- Risk to the protections inherent in licensing system due to unlicensed operators.
- Insolvency of the Compensation Fund.
- Under performance of investment of the Compensation Fund.
- Dependence of Authority on Department of Justice IM&T: non-implementation by Department of Justice IM&T of internal audit recommendations
- Unexpected expenditure arising from statutory role (for example Judicial Reviews and Legal Costs)
- Business continuity in light of current geo-political situation
- Inadequate internal processes in place to address requirements of amending legislation due to insufficient time provided for implementation of legislative changes.
- Unable to process licence applications from NI due to legislative gaps.
- Difficulties in accessing departmental support during the transition period, where responsibility for the PSRA transfers from the Department of Justice to the

Department of Housing, Local Government and Heritage (per the Programme for Government 2025).

#### 5. **Flexibility and Amendment of Targets**

Where amendments become necessary, both parties will engage to agree on amended targets.

#### 6. **Monitoring Arrangements**

In accordance with the Department's policy on the monitoring of governance arrangements in relation to the organisations within its remit, the PSRA will meet with the Department twice yearly, or more frequently if required by the Department, to provide an update on developments and achievement of targets as set out in this Agreement.

The PSRA undertakes to return:

- (a) Relevant and appropriately detailed performance information to allow for monitoring of this Agreement;
- (b) relevant and appropriately detailed performance information for inclusion in the Revised Estimates for Public Services volume; and
- (c) performance information in line with the set of such indicators, and in keeping with the timeframe, agreed with the Department.

#### 7. **Duration and Signatories to the Agreement**

The arrangements as set out in this Agreement will apply with effect from the date signed hereunder until 31st December 2025, and subject to the transfer of responsibility, until the Department of Housing, Local Government and Heritage agree a new PDA with the Authority. However, the general provisions of the agreement will continue to apply until such time as a subsequent Performance Delivery Agreement is agreed.

Maeve Hogan,

Date: 08/04/2025

CEO,

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**Property Services Regulatory Authority** 

Dr Stjohn O'Connor,

Director - Civil Governance,

Department of Justice

Date: 07/04/2025